

**Agenda**  
**LEARNING THE ROPES**  
**June 26, 8:50 am to noon**

**8:50 - 9:00 am - Welcome and overview of LEARNING THE ROPES** (Jared Morrison)

**9:00 - 9:50 - Part 1: Our organization and its history, culture, and mission**  
**Why do we do what we do? History and Heritage of Land Grant Universities and Extension** (Cynthia Torppa)

**Developing your personal mission** (Brian Raison)

*(We will ask for volunteers to share their personal mission statements, so if you already have one, please have it handy!)*

**Creating your elevator speech?** (Brian Raison)

*(We will ask for volunteers to share their elevator speeches, so if you already have one, please have it handy!)*

9:50 - 10:00 Break

**10:00 am - Part 2: Common expectations for our roles, rights, and responsibilities**  
**What does it mean to be an Extension professional?** (Cynthia Torppa)

**Exciting news about Extension publishing** (Jane Wright, Dave Davisson)

10:50 - 11:00 Break

**11:00 am - Part 3: Shared expectations for operational procedures and practices**  
(Jackie Wilkins)

**Expectations for newer personnel - 1<sup>st</sup> year and beyond**

**Operational procedures, answers to common questions**

**Professional scheduling**

**11:50 Closing comments/Future Events** (Jared Morrison)



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